

Dionna J. Sargent
Vice President, Community
Development
(302) 298-3866
dsargent@cinnaire.com

Chase Schulte
Community Development
Loan Officer
(608) 733-2799
cschulte@cinnaire.com



Jumpstart Wilmington Lending Program Term Sheet

Cinnaire is offering loans to nonprofit and for-profit entities and individuals that have completed the Jumpstart Wilmington training program and meet the following terms:

Loan Purpose: Loans will be used for acquisition, construction, predevelopment costs, renovation of single-family homes, multi-family or mixed-use properties located in Wilmington, Delaware.

Loan Products: Acquisition, Construction and Pre-development

Loan Amounts: 85-90% LTC

Loan Terms: Not to exceed 18 months from closing; extensions will be considered

Pricing: To be determined at the time of the loan request, but estimated at 6%

Loan Fee: No origination fee, Borrower is responsible for lender costs associated with closing the loan (legal, title, etc.).

Collateral: None

Guaranty: A personal or corporate guaranty is required

Recourse: General recourse to the Borrower

Source of Repayment:

Primary source – Sales proceeds or refinance of subject loan from single-family unit or multi-family home(s) or mixed use developed as a result of the loan.

Secondary source – Any remaining loan balance after the primary source of repayment will be repaid in full by the Borrower.

www.JumpstartWilmington.org

DEVELOPED AND LAUNCHED BY



100 West 10th Street, Suite 502 Wilmington, Delaware 19801



