



RATE SHEET

Rates as of 5/15/2017

PERMANENT AFFORDABLE LENDING PRODUCT HIGHLIGHTS

Cinnaire Lending is a national not-for-profit lender, CDFI, and affiliate of Cinnaire. Together, Cinnaire Lending and Cinnaire combine to deliver capital (both debt and equity) to the affordable housing industry, with over 20 years of expert underwriting experience and housing advocacy. To learn more about Cinnaire Lending and Cinnaire, please contact us at: www.cinnaire.com | 844-4CINNAIRE

	Bridge and Acquisition	
	Predevelopment	Acquisition
	Maximum Loan To Value	Max \$250,000
Minimum Debt Coverage Ratio	1.10	1.10
Amortization	Interest Only (Paid Quarterly)	Interest Only (Paid Quarterly)
Loan Term	6-18 Months	6-18 Months
Rates	4-6%	6-8%
Affordable Minimum	20% @ 50% AMI or 40% @ 60% AMI	Call

	Forward Loans - Private Placement	
	18 Year Term	30 Year Term
	Maximum Loan To Value	90%
Minimum Debt Coverage Ratio	1.15	1.15
Amortization	30 or 35	30 or 35
Rates at Funding Levels		
< \$1,000,000	5.90%	6.00%
\$1,000,000 to \$5,000,000	5.90%	6.00%
> \$5,000,000	5.90%	6.00%
Affordable Minimum	20% @ 50% AMI or 40% @ 60% AMI	

	Immediate - Fannie Mae		
	Tier 2	Tier 3	Tier 4
Preservation			
Maximum Loan To Value	80%	70%	65%
Minimum Debt Coverage Ratio	1.15	1.30	1.50
Amortization	30	30	30
New LIHTC			
Maximum Loan To Value	90%	75%	65%
Minimum Debt Coverage Ratio	1.15	1.25	1.45
Amortization	30	30	30
Rates by Term < \$2,000,000			
7 Yr Term	4.49%	4.15%	3.89%
10 Yr Term	4.69%	4.45%	4.19%
18 Yr Term	4.91%	4.67%	4.41%
30 Yr Term	5.20%	4.96%	4.70%
Rates by Term \$2,000,000 to \$10,000,000			
7 Yr Term	4.29%	4.05%	3.79%
10 Yr Term	4.53%	4.29%	4.03%
18 Yr Term	4.81%	4.57%	4.31%
30 Yr Term	5.10%	4.86%	4.60%
Rates by Term > \$10,000,000			
7 Yr Term	4.04%	3.81%	3.56%
10 Yr Term	4.24%	4.01%	3.76%
18 Yr Term	4.56%	4.33%	4.08%
30 Yr Term	4.85%	4.62%	4.37%
Affordable Minimum	20% @ 50% AMI or 40% @ 60% AMI, Includes deals with HAP contracts		

	FHA 221 (d)(4)		FHA 223 (f)	
	Affordable	Section 8	Affordable	Section 8
	Maximum Loan To Value	87%	90%	85%
Minimum Debt Coverage Ratio	1.15	1.11	1.17	1.15
Amortization	40	40	35	35
Loan Term	42 (incl construction)	42 (incl construction)	35	35
Rates at Funding Levels				
Call For Rate	Call For Rate	Call For Rate	Call For Rate	Call For Rate
MIP	.45bp	.45bp	.45bp	.45bp
Affordable Minimum	All @ 80% AMI	20% @ 50% AMI or 40% @ 60% AMI	All @ 80% AMI	20% @ 50% AMI or 40% @ 60% AMI

Rates subject to change. This is not an offer to lend, only a fully executed loan document will evidence a commitment to lend.

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#REF!

